

1 Kenneth A. Gallo (*pro hac vice*)
Joseph J. Simons (*pro hac vice*)
2 Craig A. Benson (*pro hac vice*)
PAUL, WEISS, RIFKIND, WHARTON & GARRISON LLP
3 2001 K Street, NW
Washington, DC 20006-1047
4 Telephone: (202) 223-7300
Facsimile: (202) 223-7420
5 Email: kgallo@paulweiss.com
Email: jsimons@paulweiss.com
6 Email: cbenson@paulweiss.com

7 Stephen E. Taylor (SBN 058452)
Jonathan A. Patchen (SBN 237346)
8 TAYLOR & COMPANY LAW OFFICES, LLP
One Ferry Building, Suite 355
9 San Francisco, California 94111
Telephone: (415) 788-8200
10 Facsimile: (415) 788-8208
Email: staylor@tcolaw.com
11 Email: jpatchen@tcolaw.com

12 *Attorneys for Plaintiffs Sharp Electronics Corporation and*
13 *Sharp Electronics Manufacturing Company of America, Inc.*

14 **UNITED STATES DISTRICT COURT**
15 **NORTHERN DISTRICT OF CALIFORNIA**
16 **SAN FRANCISCO DIVISION**

17
18 IN RE CATHODE RAY TUBE (CRT)
19 ANTITRUST LITIGATION

20 This Document Relates To:

21 *Sharp Electronics Corp., et al. v. Hitachi, Ltd. et al.,*
Case No. 13-cv-1173 (SC)

Case No. 07-cv-5944 (SC)

MDL No. 1917

**DECLARATION OF KENNETH A.
GALLO IN SUPPORT OF SHARP'S
EMERGENCY MOTION FOR
LEAVE TO FILE A MOTION FOR
RECONSIDERATION**

1 I, KENNETH A. GALLO, hereby declare as follows:

2 1. I am a partner with the law firm of Paul, Weiss, Rifkind, Wharton &
3 Garrison LLP, counsel for Plaintiffs Sharp Electronics Corporation (“SEC”) and Sharp
4 Electronics Manufacturing Company of America, Inc. (“SEMA”) (together, “Sharp”). I am a
5 member in good standing of the bar of the District of Columbia and of the State of New York. I
6 was admitted to practice law in the District of Columbia on June 23, 1983, and admitted to
7 practice law in the State of New York on May 23, 2007, and on March 20, 2013 was granted
8 leave to appear *pro hac vice* in the above-captioned case. I have personal knowledge of the facts
9 stated herein and could competently testify to these facts if called upon to do so. I submit this
10 Declaration in support of Sharp’s concurrently filed Motion for Leave to File a Motion for
11 Reconsideration.

12 2. Attached as Exhibit A to this Declaration is Sharp’s Proposed Motion for
13 Reconsideration of the Court’s August 20, 2014 Order Denying Sharp’s Administrative Motion
14 to Confirm its Opt-Out Request or for Enlargement of Time to Opt Out.

15 3. On April 15, 2014, and July 3, 2014, Dr. Jerry A. Hausman, an expert
16 retained by counsel for Sharp, submitted an original and then supplemental expert report
17 calculating the overcharge caused to Sharp on the CRTs it purchased during the overcharge
18 period and estimating total damages to Sharp. Unlike most members of the Direct Purchaser
19 Plaintiff (“DPP”) Class, Sharp did not purchase CRT Finished Products from the Defendants.
20 Demonstrative Exhibit 1 to Dr. Hausman’s report additionally breaks out the volume of
21 commerce and damages caused to Sharp by each defendant group. All parties, including the
22 DPP Class counsel and the Hitachi Defendants and the Samsung SDI Defendants, were served
23 with copies of Dr. Hausman’s reports.

24 4. According to Dr. Hausman’s July 3, 2014 supplemental report and
25 Demonstrative Exhibit 1, Sharp’s volume of CRT purchases from the Hitachi Defendants during
26 the overcharge period was \$130.9 million. Dr. Hausman estimated that Sharp was overcharged
27 on its CRT purchases from the Hitachi Defendants by \$14.1 million in single damages. Treble
28

1 damages to Sharp caused by the Hitachi Defendants were estimated by Dr. Hausman to be
2 \$42.3 million.

3 5. According to Dr. Hausman's July 3, 2014 supplemental report and
4 Demonstrative Exhibit 1, Sharp's volume of CRT purchases from the Samsung SDI Defendants
5 during the overcharge period was \$203.9 million. Dr. Hausman estimated that Sharp was
6 overcharged on its CRT purchases from the Samsung SDI Defendants by \$22.5 million in single
7 damages. Treble damages to Sharp caused by the Samsung SDI Defendants were estimated by
8 Dr. Hausman to be \$67.5 million.

9 6. In total, Sharp has been damaged by \$36.6 million in single damages and
10 \$109.8 in treble damages by the Hitachi Defendants and the Samsung SDI Defendants
11 collectively. Sharp's claims against the Hitachi Defendants and the Samsung SDI Defendants
12 are based on purchases of \$334.8 million in CRTs during the overcharge period.

13 7. Sharp's single damages from the Hitachi Defendants of \$14.1 million is
14 more than the *entire* settlement of \$13.45 million agreed to between the Direct Purchaser
15 Plaintiff Class and the Hitachi Defendants. Sharp's single damages from the Samsung SDI
16 Defendants of \$22.5 million would represent over two-thirds of the \$33 million settlement
17 agreed to between the DPP Class and the Samsung SDI Defendants.

18 8. Sharp's \$109.8 million in total damages from the Hitachi Defendants and
19 the Samsung SDI Defendants is more than double the total settlement amount the DPP Class
20 seeks from the Hitachi Defendants and the Samsung SDI Defendants.

21 9. The DPP Class counsel did not represent Sharp's interests when
22 negotiating the DPP Class settlements with the Hitachi Defendants and the Samsung SDI
23 Defendants. As counsel for the DPP Class stated in the declaration supporting Sharp's motion to
24 confirm opt-out requests or extend the time to opt out, "[b]ecause Dell and Sharp were litigating
25 their own cases and had opted out of all previous class settlements, DPPs did not include their
26 purchases in their settlement analysis. It was clearly understood during settlement negotiations
27 with both Hitachi and Samsung SDI that Dell and Sharp were not in the class. In other words,

1 DPPs did not settle Dell or Sharp's claims." Declaration of R. Alexander Saveri ¶ 8, MDL Dkt.
2 No. 2715-1 (filed July 28, 2014).

3 10. Sharp would be severely prejudiced if Sharp were forced to accept a share
4 of the DPP Class's proposed settlements with the Hitachi Defendants and the Samsung SDI
5 Defendants. Counsel for the DPP Class has not disclosed the total volume of commerce on
6 which the Class negotiated settlements with the Hitachi Defendants and the Samsung SDI
7 Defendants, or what Sharp's share in those settlements would have been had counsel for the
8 Class negotiated to settle Sharp's claims. Based on the best information currently available,
9 Sharp estimates that it would receive distributions of approximately \$500,000 from the Class
10 settlement with the Hitachi Defendants and \$800,000 from the Class settlement with the
11 Samsung SDI Defendants.

12 11. In other words, the total recovery Sharp would expect to receive if it is
13 forced to accept a distribution of the DPP Class settlements with the Hitachi Defendants and the
14 Samsung SDI Defendants is approximately \$1.3 million. Sharp's total expected recovery under
15 the settlements would be only 0.39% of Sharp's total CRT purchases from the Hitachi
16 Defendants and the Samsung SDI Defendants.

17 12. Sharp counsel was first notified by counsel for the DPP Class on June 26,
18 2014 that the Class had not, as Class counsel had expected, received opt-out notices from Sharp.
19 On the same day, Sharp confirmed its intent to opt out, and the opt-out list showing Sharp among
20 the parties that had requested exclusion from the settlement class was filed. The opt-out list
21 made clear that Sharp opted out on June 26, 2014. *See* MDL Dkt. No. 2650, Exh. C. This was
22 the earliest date on which the Hitachi Defendants and Samsung SDI Defendants were notified of
23 the list of opt-outs.

24 13. In the intervening twelve days between June 26, 2014 and July 8, 2014
25 (seven of which were business days), when Sharp (and Dell) first contacted counsel for the
26 Hitachi Defendants and the Samsung SDI Defendants, seeking their positions on Sharp's opting
27 out of the Class, counsel for Sharp conferred with both its clients and with counsel for Dell as
28

